

Thursday, May 20th  
9:00 am—12:00 pm

Andrew Zezas, SIOR

The Rockford Area Association of Realtors®  
and its co-sponsors presents the.....

Rockford Area Realtors Meeting Facility  
6776 E. State, Rockford, IL

## SIGNATURE SERIES EVENT

### EVENT CO-SPONSORS:



TRANS ENVIRONMENTAL, LTD.

Event trainer, Andrew Zezas, SIOR, is President & CEO of Real Estate Strategies Corporation, a New Jersey based corporate real estate advisory and transaction services firm. Mr. Zezas applies over 26 years of experience in setting strategy and executing acquisition, disposition, and advisory projects for the firm's most important clients engaged in office, distribution, manufacturing, technology and life sciences. His numerous awards include NJ's Largest Deal of the Year (2009) and Ernst & Young Entrepreneur of the Year Finalist (2007).

### “Pools of Value”

Stop selling and start offering value! A direct, hard-hitting, yet light-hearted discussion that will arm commercial real estate agents and brokers with the tools they need to:

- Generate More Leads
- Build Stronger Relationships
  - Close More Deals
  - and make more money!

This presentation is designed to enlighten, inspire, and educate agents and brokers as to the skills they need to exceed even their own expectation.

**Limited Seating**

**Reserve Your Seat  
Today!**

**\$20 Members** (online request [click here](#))

**\$25 Non-Members**

**To Register**

**Call 395-6776 or see link on [raarmils.com](http://raarmils.com)**



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